



**ON DEMAND**



[www.ondemandhouston.com](http://www.ondemandhouston.com)



# About Us

## On Demand Office Equipment Is The Total Solution For All Of Your Business Needs:

- Office Equipment
- Printer Fleet Management
- Production Printing
- Full-service Mailing Solutions
- Document Management
- Software
- Toner/Inkjet Cartridges
- IT Services

Since 1999, On Demand Business Equipment has remained committed to helping every customer achieve their business goals by providing the optimum combination of innovative technology, local decision making, and quality service.

Conveniently located in the Galleria area, we encourage you to stop by and view our beautiful showroom to experience our award-winning technology solutions first hand.

We proudly provide state-of-the-art office hardware and software, on-site service, and custom designed workflow solutions for businesses of all sizes. As a leader in office equipment sales, service, and supplies, On Demand helps optimize your organization with easy-to-implement, yet comprehensive document management solutions. Our technology partners are some of the most recognized names in the industry, including Kyocera, Sharp, and Pitney Bowes.

Whether you're a small business looking to improve office efficiency or a large corporation seeking a customized solution, we have the resources and expertise to provide the solutions you need to help your business run smoothly.



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# Hardware Solutions

Whatever your hardware needs are, On Demand can provide your business with world-class hardware solutions to help you operate more productively and efficiently. Our goal is to give our clients the hardware solutions that not only meet their daily business needs, but that also help their businesses succeed!

- Black-and-white copiers/printers/MFPs
- Color copiers/printers/MFPs
- Wide-format copiers/printers/scanners
- Production printers
- Scanners
- Fax machines
- Desktop solutions
- Mailroom Equipment



We recognize that the strength of our solutions relies on the performance of our systems and our ability to maintain them. We proudly carry the highest quality hardware brands and enjoy long-standing, favorable partnerships with many reputable technology vendors and solution providers, including:



## Tri Rate Color Pricing

Sometimes less than \$0.02 per page



**Not all color prints are the same, so why should they cost the same? They shouldn't, and at On Demand they DON'T!"**

Many "color" prints only use a small amount of color ink. So, instead of paying one price per page, with On Demand color solutions you only pay for what you actually use.

With inexpensive tri-rate color pricing, it's more affordable than ever to print in color while reaping the benefits color brings to your business documents. Research tells us that color is one of the first things that people automatically register when evaluating an image or document—and it has an influential effect on buying decisions, as well. So, with more affordable color printing, you can use color more frequently for your business documents and marketing materials.





# Document Management

Convert piles of paper documents into easily retrievable and searchable electronic files.

Document management systems allow your company to easily store, index, and securely access all of your documents electronically.

With document management, you'll increase efficiency and streamline workflow at your company, while saving money and eliminating the stress of document overload. With an organized environment in place, your office can better manage both paper and electronic documents, reducing your operating costs and time spent on each business process.

Implementing a document management system into your business will not only improve organization, but will also improve your employees' efficiency, maximizing time and cost savings.



## So Many Benefits:

- Speed up your sales processes
- Improve customer service
- Get mobile access to information
- Reduce storage costs
- Increase cash flow
- Be ready for an audit
- Accomplish more with less
- Shorten days sales outstanding times
- Speed up accounts receivable

DocuWare®

 drive

PaperCut™



# Production Printing

Bring Printing In House and Save  
with Production Printing Solutions

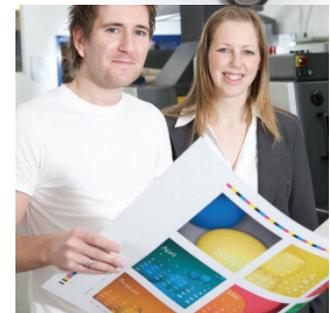
**Stop wasting time and money  
at print shops.**

**Statistics show that 35 - 40% of outsourced printing  
ends up in the trash, which you end up paying for.**

Choose the more practical and affordable alternative by switching to an in-house production printing system that provides the same high-quality printing capabilities without the high costs or waste associated with print shops.

On Demand is dedicated to serving our customers with industry leading, cost effective production printing and workflow solutions that solve real challenges and deliver business results. Discover how you can boost productivity, improve profitability and impress your clients with On Demand production printing solutions.

**Expand your digital print capabilities  
with advanced production printers and  
copiers for your biggest jobs.**



## Benefits include:

- Superior Print Output
- Reduced Printing Costs
- Minimum Waste - only print what you need
- Print On-demand Anytime
- Flexible Finishing Options
- High Definition Color
- Versatile Print Control and Color Management



# Managed Print Services

Do you know how much your company spends on printing?

Many companies have no idea how much they spend on document output each year. It can come as quite a shock to learn that printing expenses can add up to 3 percent of your total sales revenue.

Printer fleets are one of the most overlooked and undermanaged assets in any business, but without controls and measures within your print environment, waste and hidden costs can be substantial.

With Managed Print Services from On Demand, your business will achieve immediate and long-term cost savings.

Managed Print Services (MPS) helps your company strategically streamline the management of your print environment, maximizes business results, and reduces your total printing costs – saving you substantial time and money.

**As an MPS client you'll enjoy working with one trusted provider for all your printing needs, including:**

- Ongoing printer fleet management
- Free up all the money tied up in toner sitting on your shelves
- Remote monitoring of printers
- Proactive printer repairs and maintenance
- Analysis of your company's printing needs and behaviors
- Recommendations for improved printer fleet efficiency, cost savings, and reduced environmental impact
- Automatic toner replenishment

Not only will you realize increased operational efficiency with consolidated billing, but you'll also achieve greater accountability and lower your overall printing costs. Companies who have implemented Managed Print Services experience savings of up to 30 percent on their total printing costs.



## The average employee:

- Makes 10,000 copies or prints each year
- Costs your company up to \$1,200 in annual printing costs
- Wastes 17% of all printed documents



**Contact us today, for a FREE print assessment, and take the first step toward keeping more of your money in your pocket—where it belongs.**



# Service & Maintenance

## Expect Unparalleled Service

At On Demand Business Equipment, serving our clients is our top priority. We strive to provide superior customer service and the most innovative document imaging products and solutions to help your office continually operate more productively, more efficiently, and more cost effectively.

Our diligent work ethic, local presence, and commitment to helping every client achieve their goals are what drive us to deliver a higher level of service.

**Our goal is to exceed your expectations.**



## Preventative Maintenance

What our customers tell us they want most from their office equipment is, “For it to work each time, every time.” While we can’t promise that, preventative maintenance goes a long way toward that goal.

When your machines are out of commission, your business is losing money. So, we strive to ensure maximum uptime for your office equipment by using state-of-the-art monitoring tools that track the performance of your output fleet in real time. That way, we can address small issues before they become big problems. Things like meter readings, error codes, IP addresses, and supply levels are all monitored automatically.

### Benefits include:

- Preventative maintenance – we arrive before your equipment is down
- 4-hour response time
- Our service line always connects you to a live representative
- Company-owned vehicles
- “All inclusive” means ALL inclusive – no shipping charges for toner or fuel service charges



# Mailing Solutions

Mailing and Shipping Solutions to Simplify Your Business



 **Pitney Bowes**  
Authorized Distributor

**The key to more efficient mailing and shipping is a well-planned system with fast, reliable, and easy-to-use equipment.**

Mailing and shipping systems from On Demand will simplify your mailing and shipping processes, so that you can spend more time growing your business.

High quality mailing equipment, like postage meters and other advanced mailing machines, simplifies the shipping process. Efficient mailing solutions and software allow businesses to successfully use direct mail to target individuals who will be best serviced by their products, without decreasing productivity or increasing labor costs.

Whether you need one machine or a complete mailing system, On Demand can help. Our compact and efficient tabletop equipment can save you time and money in every phase of your operation.

**We sell low-cost alternative supplies for all brands and machines.**

**We offer an extensive selection of mailing and shipping equipment, including:**

- Automated Mailing and Shipping Systems
- Folders and Inserters
- Addressing and Imaging Equipment
- Postage Machines
- Mailroom Software
- Mailing and Shipping Supplies for All Postage Machines

 **Pitney Bowes**

# On Demand/MailQuick is now an Authorized Pitney Bowes Dealer!

**In recent months, a major change has come about.**

Earlier in 2012, Pitney Bowes announced a program in which they would be selecting a limited number of independent dealerships to represent their product line. This is a major change for Pitney Bowes, who to date, has only marketed their Pitney Bowes labeled products through their company-owned branches. Pitney Bowes has selected MailQuick as one of the independent dealerships qualified to sell and service their full line of equipment. We are pleased to be the only company to be selected as a Pitney Bowes dealer in the greater Houston area.



## So what does this mean for you?

To date, mailing and shipping customers in Houston had a choice to make: they could either get the responsiveness, flexibility, and accountability of a local service provider with strong ties to the local community, OR they could get the strongest product line available; but not both. But, now that MailQuick is a fully authorized Pitney Bowes dealership, [you can have the best of both worlds.](#)

**Pitney Bowes Equipment with  
MailQuick's Superior Service –  
the Best of Both Worlds!**



**Maximize postal discounts.**

**MAILQUICK** 

 **Pitney Bowes**

Authorized Distributor

# Shredding

Secure, On-site  
Document Shredding



**Most businesses produce hundreds of paper documents on a daily basis—many of which contain confidential or privileged information.**

In today's world of identity theft, privacy violations, and information fraud, it is more important than ever to protect your paper data by shredding and destroying sensitive information.

Don't let your sensitive information sit in unsecured shred bins - destroy it immediately with secure on-site shredders.



**ON DEMAND**

**DocuWare**

**destroyit**  
BUSINESS SHREDDERS

**Protect your reputation and your personal information with shredders services from On Demand.**

- No fuel service charges
- No bins that grow like mushrooms
- No lack of security
- Efficient & cost-saving
- ROI within 18 months
- Lifetime warranty on shredding head



# IT SOLUTIONS

## On Demand IT Services



- Managed IT Services
- On-site Service & Support
- Remote Monitoring & Management
- Emergency Response
- Remote Backup
- Security Protection & Spam Filters
- Help Desk Support
- Cloud Services

## With IT solutions from On Demand, you get reliable technology and dependable service at an affordable price – guaranteed.

Many business owners find it difficult to deploy, manage, and protect their technology networks. It's often a challenge to keep IT costs low, prevent problems, and ensure maximum uptime while maintaining the continuity and profitability of your business. But, with IT solutions from On Demand, you'll receive powerful and flexible IT support so that your staff can focus on more critical tasks.

The On Demand IT Services team serve as long-term, goal-oriented partners that work with your company to ensure a fully functioning network. Our support engineers are credentialed with current CompTIA®, Microsoft®, HP®, and Cisco® certifications and work hard to take care of your needs through proactive monitoring and ongoing management of your entire network.

## Benefits of Partnering with On Demand IT?

- **Control your costs:** Setting up an in-house IT department can get very expensive. Outsourcing your IT needs to On Demand can save your company money by controlling costs with affordable flat-fee pricing.
- **More time for staff to focus on core business functions:** With our reliable team handling your IT requirements, your employees' work load will lighten and they can focus their energy on more critical tasks.
- **Save on training costs and capital expenditures:** On Demand IT will handle everything, including the hiring and training of skilled IT personnel—tasks that would take significant time and money to accomplish in-house.
- **Receive access to specialized skills:** By partnering with On Demand for your IT need, you have greater access to a wide range of specialized skills and expert technicians prepared to handle all of your IT issues.
- **Minimize the impact of rapid changes in technology:** We'll ensure that your business stays up to date with the latest software releases and new security updates to further protect your network infrastructure.





**ON DEMAND**

# Contact us today!

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**Please visit our beautiful showroom  
located in the Galleria at:**

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## Our Technology Partners:



## Our Leasing Partners:

